

RESOLUTION NO. 78-25

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF RICHMOND, CALIFORNIA, AUTHORIZING ON-CALL CONTRACTS FOR SERVICES IN SUPPORT OF UNHOUSED RICHMOND RESIDENTS, FOR AN AMOUNT NOT TO EXCEED \$3,000,000 PER VENDOR OVER A ONE-YEAR PERIOD, WITH ONE ADDITIONAL ONE-YEAR EXTENSION OPTION

WHEREAS, the Community Development Department anticipates needing services in Support of Unhoused Richmond Residents to implement grant-funded projects and meet the needs of unhoused Richmond residents; and

WHEREAS, the bidding process for specific projects and service needs can take three to four months and involves significant staff time and costs associated with drafting, posting, and evaluating Request for Proposals (RFP); and

WHEREAS, various City Departments, including Community Development and Public Works, have demonstrated that the use of vendors from an on-call list that have undergone a competitive process eliminates much of the delay and costs associated with issuing RFPs for specific projects and service needs; and

WHEREAS, on March 12, 2025, the Community Development Department issued a Request for Qualifications (RFQ) for On-call Services in Support of Unhoused Richmond Residents via the City's PlanetBids system; and

WHEREAS, 1,338 vendors were notified and 33 vendors viewed/downloaded the RFQ; and

WHEREAS, nine (9) vendors responded to the RFQ, and all were reviewed by a panel consisting of staff from various City Departments; and

WHEREAS, staff evaluated the qualifications submitted based on each vendor's relevant experience, the qualifications and experience of key project staff and subconsultants, organizational capacity, and their service/project understanding and approach for the specified service categories; and

WHEREAS, the vendors recommended for the on-call list per service category are:

Service Category 1 – Operation and Management of Emergency Intervention Shelter

1. FS Global
2. Safe Organized Spaces (SOS) Richmond
3. GRIP

Service Category 2 - Storage for Encampment Residents

1. FS Global

Service Category 3 - Employment Programs

1. Safe Organized Spaces (SOS) Richmond

Service Category 4 - Hygiene Interventions

1. Safe Organized Spaces (SOS) Richmond

Service Category 5 - Training, Technical Assistance, Individuation and Program Development

1. HTA Consulting

Service Category 6 - Street Outreach

1. Safe Organized Spaces (SOS) Richmond

Service Category 7 - General Homeless Services

1. Beautiful Gate
2. RCF Connects
3. Richmond Labor of Love
4. Hope Solutions
5. Safe Organized Spaces (SOS) Richmond

WHEREAS, each on-call service contract per vendor would not exceed \$3,000,000 over a one-year period, with an additional one-year optional extension; and

WHEREAS, vendors on the on-call list will be selected to perform specific project-related Service Category work as outlined in the RFQ based on their project- and service-related experience and availability to complete the work; and

WHEREAS, the Community Development Department will manage the contracts, and the funds to cover each work authorization issued under each contract will be identified before work is allowed to begin. Contracts are currently anticipated to be funded using the City's Encampment Resolution Fund Round 3 grant (ERF-3R) and /or the Housing Division's Unhoused Interventions budget allocation.

NOW, THEREFORE, BE IT RESOLVED that the Council of the City of Richmond hereby authorizes the Community Development Department to enter into Contracts for on-call Services in Support of Unhoused Richmond Residents with the above-mentioned firms, for an amount not to exceed \$3,000,000 per vendor over a one-year period, with an additional one-year optional extension.

I certify that the foregoing resolution was passed and adopted by the City Council of the City of Richmond at a regular meeting thereof held on June 24, 2025, by the following vote:

AYES: Councilmembers Bana, Brown, Jimenez, Robinson,
Wilson, Vice Mayor Zepeda, and Mayor Martinez.

NOES: None.

ABSTENTIONS: None.

ABSENT: None.

PAMELA CHRISTIAN
CLERK OF THE CITY OF RICHMOND

Approved: (SEAL)

EDUARDO MARTINEZ
Mayor

Approved as to form:

DAVE ALESHIRE
City Attorney

State of California }
County of Contra Costa } : ss.
City of Richmond }

I certify that the foregoing is a true copy of **Resolution No. 78-25**, finally passed and adopted by the City Council of the City of Richmond at a regular meeting held on June 24, 2025.


Pamela Christian, Clerk of the City of Richmond