

**RESOLUTION NO. 129-25**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF RICHMOND, CALIFORNIA, AWARDED A CONTRACT TO R & S ERECTION OF RICHMOND, INC., FOR COMMERCIAL ROLL-UP DOOR AND AUTOMATIC GATE REPAIR SERVICES, FOR A THREE-YEAR TERM IN A NOT-TO-EXCEED AMOUNT OF \$225,000, WITH THE OPTION TO EXTEND FOR TWO ADDITIONAL ONE-YEAR TERMS IN A NOT-TO-EXCEED AMOUNT OF \$75,000 PER YEAR**

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**WHEREAS**, the City of Richmond operates multiple commercial roll-up doors and automatic gates at municipal facilities, including Corporation Yard, Fire Stations, and other secured public works sites; and

**WHEREAS**, these systems require routine preventive maintenance, timely repairs, and code-compliant replacements to ensure operational reliability, public safety, and secure facility access; and

**WHEREAS**, the Public Works Department issued a Request for Proposals (RFP) for Commercial Roll Up Door and Automatic Gate Repair Services on April 17, 2025, through the City's BidsOnline System, notifying 352 vendors and receiving four complete proposals by the submission deadline; and

**WHEREAS**, proposals were evaluated by three Public Works subject matter experts using the published criteria—Experience, References, Licensing & Compliance, RFP Response & Approach, and Cost—plus a Richmond Business Enterprise incentive, resulting in the following average scores:

- R & S Erection of Richmond, Inc. – 88
- Nor Cal Overhead, Inc. – 75
- Electronic Innovations, Inc. – 74
- D.W. Nicholson Corporation – 65; and

**WHEREAS**, based on these results, R & S Erection of Richmond, Inc., was determined to be the most qualified and responsive bidder, demonstrating superior technical expertise, competitive pricing, and the ability to meet the City's operational requirements; and

**WHEREAS**, staff recommends awarding the contract to R & S Erection of Richmond, Inc., for a three-year term in a not-to-exceed amount of \$225,000, with the option to extend for two additional one-year terms in a not-to-exceed amount of \$75,000 per year, subject to Department Head approval;

**NOW, THEREFORE, BE IT RESOLVED** by the Council of the City of Richmond, California, that it hereby awards a contract to R & S Erection of Richmond, Inc., for Commercial Roll Up Door and Automatic Gate Repair Services for a three-year term in a total not-to-exceed amount of \$225,000, with the option to extend for up to two additional one-year terms in a total not-to-exceed amount of \$75,000 per year, and authorizes the City Manager or their designee to execute the contract and any necessary amendments.

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I certify that the foregoing resolution was passed and adopted by the City Council of the City of Richmond at a regular meeting thereof held on September 16, 2025, by the following vote:

AYES: Councilmembers Bana, Brown, Jimenez, Robinson,  
Wilson, Vice Mayor Zepeda, and Mayor Martinez.

NOES: None.

ABSTENTIONS: None.

ABSENT: None.

PAMELA CHRISTIAN  

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CLERK OF THE CITY OF RICHMOND

Approved: (SEAL)

EDUARDO MARTINEZ  
Mayor

Approved as to form:

DAVE ALESHIRE  
City Attorney

State of California            }  
County of Contra Costa        } : ss.  
City of Richmond               }

I certify that the foregoing is a true copy of **Resolution No. 129-25**, finally passed and adopted by the City Council of the City of Richmond at a regular meeting held on September 16, 2025.

  

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Pamela Christian, Clerk of the City of Richmond